

Center for Career Planning & Placement (CCPP)
Graduate Placement Services (GPS)

JOB VACANCY FORM[®]

Job Reference No.: JV250

Company Name: Cisco Systems

Company Type: Private



Job Position/Title:	Associate System Engineer (ASE)	Academic Major:	Information Technology, Engineering
Salary Range:	1 st year- 37000 Euro	Years of Experience:	Fresh Graduate
Job Location:	First year - Amsterdam, next -Dubai	Job Type:	Full-time
Nationality:	UAE and Arabic Speaking Expats	Gender:	Both
Job Description:	- The successful ASE role enables you to advance your career rapidly by providing the training and resources needed to become successful in an industry-leading sales organization. During first three months of the program, Ases will expand their sales and business acumen, increase their technical knowledge and develop executive presentation skills, as well as learn about Cisco's architectures, solutions, products and competitors. ASEs learn using technical case studies, customer simulations, and a blend of instructor-led and self-paced training delivered via Cisco Tele Presence, Cisco WebEx technologies. - Throughout the next nine months of the program, in parallel with certification studies and virtual learning, ASEs will move into an engineering role where they will get on –the-job experience interacting with customers and partners and will be mentored by Cisco seasoned engineering professionals. They will be assigned to work in one of the following organizations: Global Virtual Engineering (GVE) In GVE, ASEs will support account teams virtually and collaboratively with a variety of SE technical sales activities to give our SEs more customer and partner face time by collaborating on pre-sales activities. They will expand the technical depth and coverage where limited resources currently exist and will increase account team productivity by providing high-quality, timely responses to sales questions and requests. Research. Global Briefing Centers (CBC) In the Customer Briefing Center (CBC) or Executive Briefing Center (EBC), ASEs will assist sales teams in building pipeline and accelerating sales. The Briefing Centers provide the sales organization with Customers to hear from subject matter experts throughout the world. ASEs will work with a Demonstration Engineer to learn solution and product demonstrations and will give these demonstrations to sales teams and customers visiting the CBC or EBC. After successfully completing the program ASEs are promoted into a Virtual Systems Engineering (VSE) role within the Cisco sales organization		

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	where they can continue to grow in a rewarding career.
Minimum Qualifications:	• Fluency in both English and Arabic, • Undergraduate or graduate degree (minimum BS/BA), Graduated From an accredited university prior to program start date; Cumulative GPA of 3.0 or higher or equivalent in your academic program. • Technical support, pre-sales support, installation or sales experience in the technology industry preferred. • Must be able to legally live and work in the country the candidate is applying without visa support or sponsorship (student visas or visas obtained on your own are not applicable for the program).
No. of Positions Required:	5
Job Close Date:	January 4 th 2013

To Apply, UAEU Graduates/Alumni should send their CVs to:

ludunn@cisco.com

&

JN@uae.ac.ae

Please mention "**Job Reference No.: JV250**" in your email title in case we lost your information during filing.
Only doc/PDF/Zip files are acceptable.

JOB NAVIGATOR
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